

**ENTERGY
SUPPLIER CONFERENCE**

**Supplier Awards
Categories / Criteria**

May 10, 2005

Supplier Awards

Supplier Awards Program/Reception

The Supplier Awards Program/Reception is held on the night before the Supplier Conference, allowing suppliers the option to not attend the awards ceremony if they are not interested (particularly, for those not receiving awards).

Supplier Awards Criteria

A. Supply Chain Leader Awards

There are two categories of awards given to suppliers on the eve of the Supplier Conference. The first set of awards are called **Supply Chain Leader Awards (SCLA's)**. SCLA's are normally distributed by the individual business unit. SCLA nominees and recipients are selected by the SC Lead Contacts in coordination with their Customer Groups. Feedback regarding supplier nominees flows from various Business Unit Leads through the SC Lead Contact to the Conference Organizer.

Criteria for selecting **Supply Chain Leader Award** should include, but not be limited to, the following:

- Suppliers who submit prevailing proposals for significant Supply Chain agreements.
- Companies providing critical commodities and/or services to Entergy business units and areas.
- Suppliers who have visibly and consistently exhibited high performance levels and exceptional support for Entergy's account(s).
- Vendors who have worked with Entergy to successfully implement broad-ranging strategic initiatives.

It is the SC Lead Contact's role to finalize a single supplier nomination for his/her business unit's SCLA from all proposed nominations. The Conference Sponsors has the authority of final approval for all Supplier Conference awards. It is suggested that an Entergy representative from a given business unit perform the actual presentation of the SCLA for that area.

B. Entergy-Wide Awards

The second set of awards are referred to as **Entergy-Wide Awards (EWAs)**. EWA's honor suppliers who have excelled at supporting broad, long-term company initiatives that are critical to Entergy across business unit and area boundaries. Past EWA categories have included:

- eProcurement Leadership Award
- Diversity Program Leadership Award
- Safety Leadership Award
- Supply Chain Productivity Partner

Criteria for selecting the recipient of the **eProcurement Leadership Award** should include, but not be limited to, the following:

- Exhibited a proactive, flexible management style in collaborating with Entergy teams on the implementation of eProcurement strategies.
- Provided direction and support towards implementing technology-based solutions across the Entergy system.
- Exhibited the willingness to assume risk based on the conviction that eProcurement strategies will produce greater efficiency and empowerment for Entergy and supplier alike in the future.

Criteria for selecting the recipient of the **Diversity Program Leadership Award** should include, but not be limited to, the following:

- Consistent promotion and communication of M/WBE employment and expenditure opportunities.
- The ability to track and summarize data for the Diversity Program's 2nd Tier reporting requirements in a timely manner.
- Overall compliance and support for Entergy's Diversity Program.

Criteria for selecting the recipient of the **Safety Leadership Award** should include, but not be limited to, the following:

- The existence of a proactive and educational safety program for employees, particularly in the areas of training, sharing of information and best practices, etc.
- A consistent record of acceptable safety ratings (i.e., LTIR, TRIR, etc.).

- An appropriate tracking system for all OSHA required safety statistics.
- A good record of compliance with federal, state, and local laws and policies regarding Health, Safety, and Environmental expectations.
- Exhibited awareness and compliance with Haz-Mat guidelines.

Criteria for selecting the recipient of the **Supply Chain Productivity Partner Award** should include, but not be limited to, the following:

- A commitment to a multi-year productivity improvement plan
- A willingness to collaborate with Entergy to identify and implement process improvements that result in eliminating both costs and inefficiencies within Supply Chain and Supplier Operations
- A commitment to a performance that meets or exceeds Entergy's expectations for safety, Six Sigma quality, reliability and supplier diversity

While all SC Lead Contacts and internal Supplier Conference participants are welcome to propose nominees for the EWAs, award *decisions reside solely with the discretion of the Conference Sponsor.*