

NATIONAL ACCOUNTS DIRECTORY OF UTILITY CONTACTS

Northeast Utilities

www.nu.com

Hartford, CT

Northeast Utilities Systems

CONTACTS:

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PROGRAMS AVAILABLE TO NATIONAL ACCOUNTS CUSTOMERS:

Connecticut Light & Power (CL&P) and Western Massachusetts Electric Company (WMECO):

Through rebates, NU encourages customers to retrofit older lighting and replace motors and heating/cooling equipment with newer equipment that provides the same – or sometimes better – lighting and comfort while lowering electric energy use. The rebates are fixed amounts, provided on a per-unit basis. They are paid directly to customers after they install pre-designated measures using qualified, licensed contractors. NU will also arrange for technical assistance/energy audits.

Lighting Rebate Program: Commercial & Industrial (C&I) customers whose average peak demand is up to 349 kW are eligible. All C&I customers are eligible to receive rebates for room occupancy sensors. Rebates are limited to \$10,000 per year, per customer account.

Motor Rebate Program: C&I customers of any size requiring new or replacement three-phase, premium-efficient general purpose motors between one and 200 horsepower are eligible. Rebates are based on motor horsepower.

HVAC Rebate Program: C&I customers are eligible for this program if they require new or replacement rooftop, split systems, terminal A/C units and heat pumps with up to 30 tons of cooling capacity that meet or exceed current program efficiency standards. NU must pre-approve applications for rebates of \$5,000 or more.

Prescriptive and flexible incentives are used for the following technologies: Lighting, HVAC, VSD, EMS, Cooking Equipment, Refrigeration, Water Heating, Building Envelope, Others

Financing is also available and incentives are given for New Construction projects.

Participation is limited to an annual conservation budget; please contact your account representative for availability.

Curtailment Program: minimum of 100kW curtailment capability.

PRODUCTS AND SERVICES:

Other:

SERVICE TERRITORY:

Connecticut Light & Power: CL&P is Connecticut's largest utility providing 1.1 million customers in 149 communities with safe and reliable electricity. Areas in Connecticut NOT served by CL&P include: the Greater

Bridgeport/New Haven area, the Norwick/Bozrah area, the Wallingford area, parts of the Norwalk area, and part of the Groton area.

Western Massachusetts Electric Company: WMECO serves approximately 1500 sq. miles and 200,000 customers in 59 communities of western Massachusetts, primarily the Springfield, Hadley/Greenfield, and Pittsfield areas.

STATES SERVED:

CT, MA, NH

GENERAL INFORMATION:

Northeast Utilities (NU) is an electric utility holding company registered under the Public Utility Holding Company Act of 1935 and is the parent company of the NU system, one of the 25 largest electric utility systems in the United States and the largest in New England. The NU system serves more than 1.7 million customers in Connecticut, Massachusetts and New Hampshire and the newly competitive energy markets in Rhode Island, New York and Pennsylvania. As of March 1, 2000, the NU system also serves about 187,000 natural gas customers in Connecticut through its newly acquired subsidiary, Yankee Gas. NU energy delivery subsidiaries include: Connecticut Power & Light, Public Services Company of New Hampshire, Western Massachusetts Electric Company