

# NATIONAL ACCOUNTS DIRECTORY OF UTILITY CONTACTS

TECO Energy

[www.tampaelectric.com](http://www.tampaelectric.com)

Tampa, FL

TECO Energy Inc.

## CONTACTS:

<p>Don Cranston Account Manager P.O. Box 111 P-5 Tampa, FL 33601 (813)228-1386 <a href="mailto:dgcranston@tecoenergy.com">dgcranston@tecoenergy.com</a></p>	<p>Joe Romano, Jr. Manager, Strategic Markets 702 N Franklin St Tampa, FL 33602 (813)228-1649phone (813)228-1527 fax <a href="mailto:jnromano@tecopartners.com">jnromano@tecopartners.com</a></p>	
---	---	--

## PROGRAMS AVAILABLE TO NATIONAL ACCOUNTS CUSTOMERS:

**Rebate/Incentive Program:** Prescriptive and flexible rebates are available for the installation (existing and new construction applications) of the following energy efficient technologies and equipment: Lighting, HVAC Equipment, Thermal Storage Systems.

**Commercial Indoor Lighting Rebates-** Earn a rebate by installing energy-efficient indoor lighting. When you replace your current lighting with more energy-efficient fluorescent lighting system (ballasts and lamps), we'll pay you 10 cents per watt reduction. And, you'll save money on your monthly electric bill. Commercial customers are eligible if you achieve a minimum lighting reduction of 1,000 watts within conditioned spaces.

**Free Energy Audit-** Our energy specialists can conduct on-site evaluations and offer expert recommendations on energy use and efficiency. This energy audit could save you hundreds of dollars. A Tampa Electric representative will evaluate energy consuming equipment at your facility. Then, we'll recommend low-cost, no-cost measures that will help you use energy more efficiently.

**Comprehensive Energy Audit-** Our Comprehensive Energy Audit is primarily designed for facilities with more than 100,000 square feet or 500 KW demand. These could include large office complexes, manufacturing plants and hospitals. Our representatives will evaluate equipment and processes that need improvements to help your facility operate in a more energy-efficient manner. We'll discuss and recommend energy solutions with paybacks of seven years or less. We'll also provide you with estimated demand and energy savings. Fees range from \$15 to \$75, depending on your electric rate schedule.

**Conservation Value Program-** Quality for valuable rebates when you take measures to reduce energy consumption during peak-use periods.

**Standby Generator Program-** Generate Savings on your monthly electric bill. Tampa Electric will issue a monthly credit on your electric bill for the portion of your normal facility load that you agree to serve with your generator(s) during our peak demand periods. You must be a commercial/industrial customer on a firm rate schedule and have an on-site generator to be eligible.

**Load Management Program-** Receive credits on your energy bill when you allow Tampa Electric to control operation of air conditioning, refrigeration or other specialized equipment during critical energy use periods.

**Commercial Cooling Rebate Program:** *Who qualifies?* - Any new or existing commercial/industrial customer on firm rates within Tampa Electric's service area. *Which units are eligible?* - Commercial cooling units from 65,000 BTUs to 240,000 BTUs are eligible. The minimum qualifying efficiency rating (ARI rating only) is 10 EER. *What are the Incentives?* - The rebate is approximately \$25 a ton per unit.

**Business Programs & Services:** Bright Choices Outdoor Lighting- Tampa Electric's full service outdoor lighting program provides design, engineering, installation, maintenance and electricity for one convenient and affordable monthly fee. Bright Choices offers unique outdoor lighting solutions for single-family and multi-family communities; business properties; city streets and highways: parks, community centers, sports complexes, parking lots and other public facilities. Select energy-efficient custom lighting in a variety of decorative fixtures and poles for optimum illumination.

**Zap Cap System for Business-** Eliminate downtime and protect your valuable electronic equipment from high-voltage surges. Computers, WANs, LANs, programmable machinery, automated manufacturing systems and more are all protected with Zap Cap's comprehensive surge suppression. An affordable monthly fee includes an analysis of your business needs, a custom designed surge protection system, installation and maintenance. You'll also receive a free annual inspection of your system.

**Electronic Commerce:** EDI is offered to commercial customers with no minimum requirements.

**PRODUCTS AND SERVICES:**

Billing Service	Consultant	Cooking	Curtailment	EM Assistance
EMS	Energy Services	Envelope	Financing	Generation
HVAC & Controls	Lighting	Metering	New Construction	Peak Shaving
Refrigeration	Software	Thermal Storage	VSD	Water Heating
Other:				

**SERVICE TERRITORY:**

Tampa Electric Company is TECO Energy's largest subsidiary. Incorporated in 1899, the company serves more than 600,000 Customers in a 2,000 square mile West Central Florida service territory, including nearly all of Hillsborough County and parts of Pasco, Pinellas and Polk Counties. TECO Peoples Gas System is Florida's leading provider of natural gas. Peoples Gas serves over 300,000 residential, commercial and industrial customers in most of Florida's major metropolitan areas.

**STATES SERVED:**

FL

**GENERAL INFORMATION:**

TECO Energy is a leading energy company located in Tampa, traded on the New York Stock Exchange (TE) and part of the S&P 500 Index. The company has a strong portfolio of regulated utility operations and profitable diversified businesses, and its core competency is in electric generation. Its major operations are throughout Florida. TECO Energy as a whole has net ownership interests in nearly 11,000 megawatts of generating capacity, either operating, in construction or in advanced stages of development worldwide.