A WORLD OF CONVENIENCE
OUR BRAND OF RETAIL
91 years strong
LEADERSHIP PRINCIPLES

1. **BE CUSTOMER OBSESSED**
   ONE: Start everything with the customer in mind

2. **BE COURAGEOUS WITH YOUR POINT OF VIEW**
   TWO: Robustly debate, align, and then commit

3. **CHALLENGE THE STATUS QUO**
   THREE: Innovate
   FOUR: Simplify
   FIVE: Constantly raise the bar

4. **ACT LIKE AN ENTREPRENEUR**
   SIX: Bust through bureaucracy
   SEVEN: Do more with less

5. **IT CAN BE DONE**
   EIGHT: Bias for action
   NINE: Speed and urgency

6. **DO THE RIGHT THING**
   TEN: Integrity in all we do

7. **BE ACCOUNTABLE**
   ELEVEN: Own it and drive results
GLOBAL FOOTPRINT

66,000+ STORES WORLDWIDE

Countries and regions represented in the map include:
- United States
- Canada
- Mexico
- Norway
- Sweden
- Denmark
- South Korea
- Japan
- China
- Philippines
- Tunisia
- Thailand
- Australia
- Malaysia
- Singapore
- Vietnam
- Taiwan
- UAE

These flags and countries represent the global footprint of the entity.
7-Eleven US Locations

- **US Store Counts**
  - Globally: Over 66,000
  - North America: 11,800
  - US & Canada: 9,800
  - US: 9,100

- By 2019
  - 10,000

- By 2027
  - 20,000 stores
OUR UTILITY PARTNERS
Utilities with over **100 accounts**

- AEP
- BGE
- Com Ed
- Con Edison
- DTE
- Dominion
- Duke Energy
- Eversource
- FP&L
- LADWP
- Oncor
- National Grid
- NV Energy
- Pacific Power
- PECO
- PEPCO
- PG&E
- PSE&G
- SCE
- SDG&E
- XCEL
Partners

Team Work
- Contact Information
- Responsiveness

Accounts
- Correct Data
- Best Rate

Programs
- Energy Efficiency Programs
- Renewables / EV
Team Organization

- Energy, Engineering, & Store Planning
  - Energy
  - Engineering
  - Store Planning
Utility Account Management & Processing
Energy Rebate Management
Energy Procurement & Demand Planning
CSR Leadership / GHG
Waste & Recycling Management
Electric Vehicles
Half-way to 2027 Carbon Footprint Reduction Target of 20%

• Renewable Supply

• Greenhouse Gas (GHG) Management

• Emerging Battery Technology

• Engineered Building & Control Systems
7-Eleven Renewable Energy

Renewable Supply

Evaluating cost-effective on-site and off-site solar supply solutions

700+ Texas stores using 100% WIND ENERGY
7-Eleven GHG Management

• **Need from Utilities:**
  • Supplier/Utility-Specific Emission Factor
  • Supplier/Utility-Emission Quality Criteria

• **Supplier Information currently have:**
  • Dominion FPL
  • PG&E NV Energy
  • PGE Puget Sound Energy
  • WE Energies Madison Gas & Electric
  • SCE
  • XCEL
  • Eversource
7-Eleven EV & Batteries

Emerging Battery Technology, Electric Vehicle

- Exploring partnerships with emerging battery technologists for storage
- Electric Vehicle charging solutions
7-Eleven Engineered Building & Control Systems

- High-efficiency HVAC
- Insulated Panel Construction
- 6,000+ Stores: EMS Controls
- Proactive Service and Repair Validation
7-Eleven EMS Program
Energy, Engineering & STORE PLANNING

- Store Planning
- Prototypes
- A/E Management
- CD Quality Control (Peer Review)
- Store Standards
- Vendor Relationships
- Interdepartmental Coordination
- Master Construction Specifications

Gatekeeper of Store Standards / Prototypes
Peer Review Construction Drawings
Master Specifications
Vendor Relationships
Interdepartmental Coordination
Standard Change & Exception Management
7-Eleven Exterior Evaluations
7-Eleven Exterior Evaluations
7-Eleven Interior Evaluations
7-Eleven Store Types

- Urban Walk-Up
- Shopping Center End Cap
- Specialty
- Free Standing Gas
Fuel Sites

7-Eleven Gas Stores
7-Eleven Freestanding Sites
7-Eleven Attached to Multi-Tenant Retail
7-Eleven Urban Walk-up
7-ELEVEN’S AROUND THE WORLD
7-Eleven always there for you.
7-Eleven Innovation
7-Eleven Innovation to Drive Customer Loyalty
THANK YOU!