The Latest from Washington DC

EEI National Key Accounts
2018 Fall Workshop
October 23, 2018
San Antonio, TX

Chris Hickling // @chriswhickling
President Trump 1st Term

- **Tax Reform** – Over $6B in savings back to customers
- **Health Care** – Repeal of ACA Individual Mandate
- **Judges** – Kavanaugh, Gorsuch, 29 Fed Appeals (1/6 are Trump), 53 Fed District
Record Stock Market

Source: https://finance.yahoo.com/chart/^DJI
Record Stock Market – Zoom Out

Source: https://finance.yahoo.com/chart/^DJI
Unemployment Rate Lowest Since 1969

Source: https://www.npr.org/2018/10/05/654417887/us-unemployment-rate-drops-to-3-7-percent-lowest-in-nearly-50-years
Congress – Quietly Productive

- 5 year FAA bill (longest since ‘82), Major Stafford Act Reforms
- Water Infrastructure Bill
- Dodd-Frank Reform
- Opioids
- Ceiling Fan Energy Conservation Harmonization Act
Spending Bills - Regular Order

- Bipartisan Budget Act (Feb. 2018) Set Spending Levels for 2 yrs; turned off across the board cuts, increases defense & non-defense spending ~$300B/2 yrs.

- Appropriations: 75% of spending has been passed and signed into law (DOD, HHS/Education/Labor, DOE/Army Corps, Military Construction/VA, Legislative Branch). Most on-time bills since FY1997.

- CR For Rest Until December 7 – avoided pre-election shutdown.
Pivotal Midterm Elections
Current Partisan Breakdown

Senate:
51 R...49 D/I

House:
235 R...193 D
7 Vacant (2D/5R)
Midterms Usually Bad for President

"...Since the 1930s, one of the most dependable regularities in American politics has been midterm loss, a swing against the party of the incumbent president. Whether due to a reaction to the sitting president’s agenda or to voters seeking a counterweight to the president, the party not holding the presidency has made gains in the House in the midterm elections in every election but two since 1934. ..."
How popular is Donald Trump?

An updating calculation of the president's approval rating, accounting for each poll's quality, recency, sample size and partisan lean. How this works »

Source: https://projects.fivethirtyeight.com/trump-approval-ratings/ Accessed October 20
Democrats need 23-seat flip to win majority

2016: 97% of Incumbents Won Reelection

2018 House Elections - October

Democrats need 23-seat net to win majority

2016: 97% of Incumbents Won Reelection

Source: Cook Political Report House Race Rankings
2018 Senate Election Map

35 Seats Up For Reelection (26 D/I, / 9 R)

10 D in Trump States
1 R in Clinton State

Source: CQ Roll Call
# 2018 Senate Elections

> Since ‘82 midterm: **96.5%** of Senators of the Opposing Party Won General Elections (110/114) vs. **80.5%** from same party (103/128)

<table>
<thead>
<tr>
<th>State</th>
<th>Democrat</th>
<th>Republican</th>
<th>RCP Avg.</th>
</tr>
</thead>
<tbody>
<tr>
<td>Florida</td>
<td>Nelson</td>
<td>Scott</td>
<td>TIE (46.3%)</td>
</tr>
<tr>
<td>Indiana</td>
<td>Donnelly</td>
<td>Braun</td>
<td>Donnelly +3.0</td>
</tr>
<tr>
<td>Missouri</td>
<td>McCaskill</td>
<td>Hawley</td>
<td>Hawley +0.5</td>
</tr>
<tr>
<td>Montana</td>
<td>Tester</td>
<td>Rosendale</td>
<td>Tester +3.0</td>
</tr>
<tr>
<td>Arizona*</td>
<td>Sinema</td>
<td>McSally</td>
<td>McSally +0.3</td>
</tr>
<tr>
<td>Nevada</td>
<td>Rosen</td>
<td>Heller</td>
<td>Heller +1.7</td>
</tr>
<tr>
<td>Tennessee*</td>
<td>Bredesen</td>
<td>Blackburn</td>
<td>Blackburn +6.5</td>
</tr>
<tr>
<td>Texas</td>
<td>O’Rourke</td>
<td>Cruz</td>
<td>Cruz +7.0</td>
</tr>
<tr>
<td>North Dakota</td>
<td>Heitkamp</td>
<td>Cramer</td>
<td>Cramer +7.8</td>
</tr>
<tr>
<td>West Virginia</td>
<td>Manchin</td>
<td>Jenkins</td>
<td>Manchin +9.4</td>
</tr>
</tbody>
</table>

Source: 538
# Senate: “Out” Parties Win More Midterms

Over the past 10 midterms (333 Senate races)

## Incumbent Senators

<table>
<thead>
<tr>
<th>Party Holding White House</th>
<th>Winning %</th>
<th>Party Out of White House</th>
</tr>
</thead>
<tbody>
<tr>
<td>84.0%</td>
<td>State voted for POTUS by 10%+</td>
<td>90.7%</td>
</tr>
<tr>
<td>80.0%</td>
<td>State voted for POTUS by 0-10%</td>
<td>100%</td>
</tr>
<tr>
<td>68.8%</td>
<td>State voted against POTUS by 0-10%</td>
<td>90.6%</td>
</tr>
</tbody>
</table>

Donnelly Heitkamp Manchin McCaskill Tester

Heller

## Open Seats

<table>
<thead>
<tr>
<th>Party Holding White House</th>
<th>Hold %</th>
<th>Party Out of White House</th>
</tr>
</thead>
<tbody>
<tr>
<td>80.0%</td>
<td>State voted for POTUS by 10%+</td>
<td>71.4%</td>
</tr>
<tr>
<td>30.8%</td>
<td>State voted for POTUS by 0-10%</td>
<td>100%</td>
</tr>
<tr>
<td>20.0%</td>
<td>State voted against POTUS 0-10%</td>
<td>75.0%</td>
</tr>
</tbody>
</table>

Baldwin Brown Casey Nelson Stabenow

TN Open

AZ Open


Sources: Research by Jake Brennan, MCR&T
Survey Time: Who You Got?

- Conventional Wisdom: House Flips, Senate Holds
- Blue Wave vs Red Wave

Save The Date: Mississippi Run-Off Election: November 27, 2018

The Edison Electric Institute (EEI) is the association that represents the U.S. investor-owned electric industry. Our members provide electricity for 220 million Americans, operate in all 50 states and the District of Columbia, and directly employ more than 500,000 workers. Safe, reliable, affordable, and clean electricity powers the economy and enhances the lives of all Americans.

The EEI membership also includes dozens of international electric companies as International Members, and hundreds of industry suppliers and related organizations as Associate Members.

Since 1933, EEI has provided public policy leadership, strategic business intelligence, and essential conferences and forums for the energy industry.

For more information, visit our Web site at www.eei.org.