



Edison Electric
INSTITUTE

Power by AssociationSM

Associate Catalog of Benefits

2019

About EEI

The Edison Electric Institute (EEI) is the association that represents all U.S. investor-owned electric companies. Our members provide electricity for about 220 million Americans, and operate in all 50 states and the District of Columbia. As a whole, the electric power industry supports more than 7 million jobs in communities across the United States.

In addition to our U.S. members, EEI has more than 60 international electric companies, with operations in more than 90 countries, as International Members, and hundreds of industry suppliers and related organizations as Associate Members.

Organized in 1933, EEI provides public policy leadership, strategic business intelligence, and essential conferences and forums.

For more information, visit our website at www.eei.org.

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EEI Associate Membership Program

Catalog of Benefits

The Edison Electric Institute’s Associate Program brings together the different segments of the electric power industry. Associate Membership provides unique opportunities for coordination, networking, and information exchange between EEI’s Electric Company Members, International Members.

This catalog summarizes the many conferences, publications, information services, and other resources available to EEI Associates. Some products and services are free with your EEI membership, while others are available at special member-discounted prices. Please visit our website at <http://www.eei.org/about/members/associates/> for more information.

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EEI.org

Visit EEI’s website at www.eei.org for the latest news on EEI and the electric power industry. The site also contains details on electricity issues, EEI conferences and programs, and other information.

Member Resources

For additional benefits available to Associate Members, log on to EEI’s website. To view member restricted content, click the “Log In” button at the top right of most EEI pages. Please use your provided credentials or create an account by using the link for “create an account” on the log in page. You may change your password at any time using the “reset password” link on the same page.

Products and Services included with Membership

The following EEI products and services are available to Associate Members. Please visit the Associates section of our website to access these resources and learn more at <http://www.eei.org/about/members/associates/Pages/default.aspx>.

➤ General Directories:

Associate Directory

This online directory provides each Associate Member with a place to describe their products, services, and contact information at no charge. View by company name, or by type of business. Please send your directory information or updates to eortiz@eei.org.

Member Company Profiles

This booklet contains a brief description of our utility member companies and a photograph of the EEI Board member. A version describing our International Affiliate members is also available.

The above materials can also be found at <http://www.eei.org/about/members/directories/Pages/>.

Congressional Committee Directory

This pocket-sized book provides detailed information about every member of Congress, including committee assignments, office addresses, telephone and fax numbers, and key staff contacts. Also includes Congressional photos and district maps. This directory is available upon request.

➤ General Industry Publications:

Electric Perspectives

Electric Perspectives, EEI's bi-monthly magazine, is written for c-suite decision-makers in the investor-owned electric power industry. Feature articles examine the issues and events that have or will have a significant impact on the industry, including innovative partnerships, clean energy and infrastructure projects, game-changing technologies, energy grid transformation, state and federal regulatory activities, fuel diversity and wholesale market issues, business continuity and reliability, customer solutions, physical and cyber security, electrification, value of electricity, and energy storage. The entire contents of the magazine are available to members in print and/or digital formats.

Daily Energy News: *(Available FREE upon request by sending an e-mail to eortiz@eei.org)*

Concise news abstracts from more than 200 of the country's major newspapers, magazines, radio/television programs and news services (electronic subscription)

EEI Products and Services (continued)

➤ Finance, Regulation and Management:

Financial Review (Electronic on website)

Annual report reviews the performance of the shareholder-owned electric utility industry and assesses strategy, financial performance, and governmental policies and actions, providing substantial supporting data.

Receive Discounts on Other EEI Products and Services

EEI Associate Members receive many other EEI products and services at discount rates. Visit the EEI Website to find dozens of publications, online subscriptions, brochures, and periodicals on issues and topics concerning the electric power industry. More information is available at:

<http://www.eei.org/resourcesandmedia/products/Pages/Products.aspx>

Meetings and Conferences

Annual Convention and Exposition – June

(Registration discount) (Limited Exhibit Opportunity, Sponsorship Opportunity)

The EEI Annual Convention/Expo offers an unsurpassed opportunity to network with the industry's most influential leaders. It brings together hundreds of electric company executives and upper-level managers who guide billions of dollars in annual purchases of goods and services to the energy community. Also participating are representatives from related equipment, construction, and service companies. A major attraction is the comprehensive, information-packed Expo, giving suppliers the opportunity to exhibit their products and services to the electric industry's top management. Please contact Lee Hutchinson at lhutchinson@eei.org for exhibit and sponsorship opportunities.

EEI/AGA Information Technology Advisory Council (TAC) Meeting – June

(in conjunction with EEI Annual Convention/Expo)

(Sponsorship Opportunity Only)

The Technology Advisory Council provides a forum for senior level information technology (IT) executives from member companies to keep abreast of emerging strategic information technology and business issues that impact the energy industry. The Council serves as a point of reference when industry positions are needed for those issues. For additional information, please contact Jeanny Ho at jho@eei.org or 202.508.5438.

Customer Solutions

AGA/EEI Customer Service Conference and Exposition – April

(Exhibit Opportunity Only)

Annual meeting of EEI and AGA member company customer services executives. Exhibitors may display the latest technology, products and services in customer call centers, metering, collection and billing, and other related customer service areas. For additional information, please contact Becky Harsh at 202.508.5563 or bknox@eei.org.

EEI Business Diversity Conference – Summer

(Sponsorship Opportunities)

This annual conference brings together utilities, diverse suppliers, corporations and governing bodies for the purpose of educating, training, and exploring opportunities. It creates a venue to build and enhance business relationships with industry peers while discovering new innovations and practices that can improve your company's bottom line. Please contact Kwame Canty at 202.508.5477 or kcanty@eei.org for more information.

➤ Customer Solutions (continued)

National Key Accounts Workshop – Spring and Fall

(Exhibit Opportunity only)

A semi-annual meeting of utility executives, energy and facility professionals from America's multi-site chains and institutions, trade allies and other energy experts. This meeting provides an avenue for buyers to meet and network with the sellers and distributors of energy and energy-related products and services. Exhibitors are invited to display their company's latest services, end-use energy technologies, software and other products to decision-makers of national multi-site energy users. (Associates must exhibit to attend.) For more information, visit our website at www.eei.org/na or contact Steve Kiesner at 202.508.5414 or skiesner@eei.org. For Exhibit opportunities, please contact Jacque Elliot at jelliot@eei.org or 202.508.5415.

➤ Energy Delivery, Engineering, and Environment

Transmission, Distribution and Metering Conference – Spring and Fall

A joint meeting of the Transmission, Distribution and Metering Committees. The Conference provides a forum to further the transmission, distribution, and metering business and technical interests of EEI member companies. The focus includes policies that impact the business, engineering, maintenance, planning and operation of electric transmission lines, substations and related facilities. The Committee meets twice each year. The Spring and Fall meetings also give vendors the opportunity to exhibit the latest in distribution and metering products and services. For more information, please contact Judy Mastin at jmastin@eei.org or 202-508-5402.

2019 Transmission and Wholesale Markets School – August

The five-day course provides a review of market design, transmission pricing, expansion planning, and operational issues with an emphasis on the institutional and financial dimensions of policy. When you join us, you will be engaged with a team of well-known experts and seasoned veterans who will describe the current thinking on pricing and market design. Our course articulates the technical and institutional issues on reliability, market reform, and competition and presents alternatives to help market players gain a comprehensive foundation and further understanding of electric market design. For more information, please contact Judy Mastin at 202.508.5402 or jmastin@eei.org.

Avian Protection Workshops

The workshops provide training on ways to minimize bird deaths from interactions with electric power lines. The agenda includes regulations protecting birds, a primer on electric transmission and distribution systems, the biological basis for bird mortality, and steps to develop electric utility avian protection plans. The courses have been developed and presented by the Avian Power Line Interaction Committee (APLIC). The workshops are open to all interested parties. The registration fee for the Avian Protection Workshops is \$125 (APLIC Member), \$175 (Non-Member Utility), \$375 (Non-Member, Non-Utility). For additional information, contact Rick Loughery at rloughery@eei.org.

➤ Finance, Regulation and Management

EI Financial Conference – November

(Limited Openings, Sponsorship Opportunities)

The premier annual gathering of utilities and the financial community attended by over 1,200 senior executives, including many utility CEOs and CFOs. General sessions cover topics of strategic interest. EEI Associates may attend the Conference and attend all general sessions and the formal company presentations. The afternoon Company Visit Programs are not open to EEI Associates. For additional information, please contact: Devin James at djames@eei.org or at 202.508.5057.

EI Wall Street Briefing – February

Annual briefing before Wall Street by EEI senior management providing updates and outlook on major regulatory, legislative and financial issues of import to the electric power industry. Contact Devin James at djames@eei.org or at 202.508.5057.

EI/AGA Property Accounting and Depreciation Training Seminar – November

This seminar is intended to provide an introduction to property accounting and depreciation in the electric and natural gas utility industries. In this day and a half workshop, utility industry instructors will present the theory and practices of property accounting and depreciation and illustrate how they are to be applied in practical examples. For additional information, please contact David Dougher at 202.508.5570 or ddougher@eei.org.

EI/AGA Accounting Leadership Conference – June

An annual meeting that covers current accounting and management issues for the Chief Accounting Officers of EEI and AGA member companies. For additional information, please contact Randall Hartman at 202.508.5494 or rhartman@eei.org.

EI/AGA Chief Audit Executives Conference – June

An annual meeting that covers current internal auditing topics and challenges facing utility companies of interest to Chief Audit Executives of EEI and AGA member companies. For additional information, please contact David Dougher at 202.508.5570 or ddougher@eei.org. or rhartman@eei.org.

EI/AGA Introduction to Public Utility Accounting Training Course – August

This 4-day course provides utility company personnel with exposure to the fundamentals of public utility accounting. Directed towards recently hired accountants and others whose career path is toward professional and supervisory positions in accounting, auditing and financial areas. Participants are assumed to have a beginning knowledge of accounting. For additional information, please contact David Dougher at 202.508.5570 or ddougher@eei.org.

Finance, Regulation and Management (continued)

EEI/AGA Advanced Public Utility Accounting Training Course – August

This 4-day course provides utility company personnel with exposure to complex and specific accounting and industry topics. Participants should be experienced/knowledgeable in utility accounting due to the advanced nature of the material. The course is designed for utility industry accounting professionals. For additional information, please contact David Dougher at 202.508.5570 or ddougher@eei.org.

EEI-AGA Utility Internal Auditor's Training Course – August

This 2.5-day course is intended to provide a wide variety of audit topics in areas effecting the regulated utility, competitive business operations, information technology and corporate services. Other sessions will focus on general industry and utility accounting topics to form a basis for understanding the business and current issues. This course is designed for staff and advanced level auditors, but anyone with an interest in audit issues should find the course very useful. For additional information, please contact David Dougher at 202.508.5570 or ddougher@eei.org.

EEI/AGA Spring and Fall Accounting Conference sponsored by the
EEI Corporate Accounting, EEI Property Accounting and Valuation
EEI Budgeting and Financial Forecasting, EEI Accounting Standards Committees, and
AGA Accounting Services Committee
Sponsorship Opportunity

Meeting together in the same location, these committees come together for joint presentations regarding utility issues and then meet separately to cover issues as they pertain to corporate accounting, property accounting, technical accounting, and budgeting/forecasting disciplines within the utility. In addition to accounting topics of mutual interest, the committees also cover current, new and emerging industry issues. All 5 committees meet in the Spring. The Fall meeting includes the EEI Corporate Accounting, Property Accounting and Valuation, and AGA Accounting Services Committees. For additional information on the EEI Budgeting and Financial Forecasting, please contact Mark Agnew at 202.508.5049. For additional information on the EEI Corporate Accounting, EEI Property Accounting and Valuation, please contact David Dougher at 202/508-5570 or ddougher@eei.org. For additional information on the EEI Accounting Standards, please contact Randall Hartman at 202.508.5494 or rhartman@eei.org.

➤ Corporate Strategy and Legal Affairs

Strategic Issues Committee Roundtable – Spring and Fall

(Sponsorship Opportunities)

Semi-annual meetings which feature presentations by outside expert and utility personnel, and extensive roundtable discussions on planning tools and processes, strategic issues facing the industry, and the changing nature of the industry. For additional information, please contact Chris Hickling at chickling@eei.org or 202.508.5051.

EEl Legal Conference – Spring and Fall

(Sponsorship Opportunities)

The Legal Conference provides continuing legal education on topics of interest to utility company lawyers. Our programs bring together about 100 utility company General Counsels, senior legal department staff and outside legal experts with speakers from our member companies, their counsel and government agencies. We focus on the regulatory, business and corporate issues that affect our members. A law firm which is an EEl associate member may send two people to each Legal Conference. CLE credits are available for these programs. For additional information, please contact Jamila Atkinson at 202.508.5002 or jatkinson@eei.org.

➤ Human Resource Management

EEl/AGA Labor and Employee Relations Conference – May

The Labor and Employee Relations Conference, held annually, provides a forum to improve the professional knowledge and expertise of member company labor relations and employee relations specialists. Industry representatives are able to share ideas and information concerning all facets of employee relations. One of the most beneficial aspects of this conference is the member exchange of information concerning trends and practices in collective bargaining within the industry: recent arbitrations, negotiations, and settlements. This is vital information for labor relations practitioners preparing for future negotiations. While aspects of labor law and labor relations can be learned elsewhere, and certain settlements can be studied, there is no other forum in which such a complete study of current industry labor relations and collective bargaining issues can be discussed. For additional information, please contact Carren Spencer at 202.508.5166 or cspencer@eei.org.

Occupational Safety and Health Committee Conference – Fall and Spring

(Sponsorship and Exhibit Opportunities)

These two- and one-half-day meetings provide a value-added network for industry professionals in the fields of safety, industrial hygiene, and occupational health by bringing them together for reviews and updates on topics relevant to their subject area. Speakers are selected from member companies, related organizations, and outside safety and industrial health experts. This group assists in the development of specific industry positions on related public policy issues for the safety and health of the industry's most important asset, its employees. Tabletop vendor exhibits are permitted. For additional information, please contact Carren Spencer at 202.508.5166 or cspencer@eei.org.

Associate Members (LISTING BY BUSINESS CATEGORY)

Accounting, Audit and Consulting

Baker Tilly Virchow Krause, LLP
Deloitte LLP
KPMG LLP
PricewaterhouseCoopers LLP

Association

American Wind Energy Association
Midwest Energy Efficiency Alliance

Banking and Financial Services

Bright Investments, LLC
CBRE Clarion Securities
Citi
Credit Suisse LLC
Houlihan Lokey
Miller and Chevalier Chartered
Moelis and Company

Billing and Customer Care

Faneuil Inc.
West Corporation

Energy and Policy Consulting

Cloud Peak Energy
DDC Advocacy
Energy Management Collaborative, LLC
EnerNOC, Inc.
ICF International
IHS Global Inc.
Japan Electric Power Information Center, Inc.
Pace Global
Smart Electric Power Alliance
United States Energy Association

Engineering and Construction

Hexagon Safety and Infrastructure
AECOM
Altran North America
Amec Foster Wheeler
Atwell, LLC
Bibb Engineers
Black and Veatch
Burns and McDonnell Engineering Co. Inc.
CBandI
Commonwealth Associates, Inc.
DiGioia Gray
Doble Engineering Company
Electrical Consultants, Inc.
EN Engineering, LLC
Finley Engineering Company, Inc.
Fluor Corporation
HDR, Inc.

Engineering and Construction (continued)

Henkels and McCoy Group, Inc.
IMCORP
INTREN, Inc.
J. J. White Incorporated
Kiewit Corporation
MandS Engineering, LLC
MasTec Transmission - Substation Group
McKinney Drilling Company
MDU Construction Services Group
MICHELS Corporation
MYR Group Inc
OMICRON electronics Corp. USA
PLH Group, Inc.
POWER Engineers, Inc.
Primera Engineers, Ltd.
Quanta Services
RKneal
Sargent and Lundy, LLC
Saulsbury Industries
SNC-Lavalin Inc.
Stanley Consultants, Inc.
Stantec Consulting Services, Inc.
Sterling Group
Terex Utilities
Trident Industries
UC Synergetic, Inc.
UtiliCon Solutions, Ltd.
Valiant Power Group
Volkert, Inc.
Wilson Construction Co

Environmental Consulting and Services

Asplundh Brush Control Co
Contract Land Staff, LLC
Davey Tree Expert Company, The
Ecology and Environment, Inc.
Ecova, Inc.
Environmental Consultants, Inc.
ERM
Exponent, Inc.
Merjent Inc.
Moran Environmental Recovery, LLC
Terracon
Townsend Corporation, The
Waste Management, Inc.

Financial

American Stock Transfer and Trust Company, LLC
Evercore

Fuel Supply and Consulting

Centrus Energy Corp.
Lignite Energy Council
Odyne Systems, LLC

Human Resources and Health Care

Aurora WDC
Ephektiv
Pontoon Solutions
Preng and Associates
Storm Services, LLC

Information Systems and Technology

Applied Materials, Inc.
Cisco Systems, Inc.
Comverge
EnergySavvy
First Solar, Inc.
greenbird Integration Technology
Hewlett Packard Enterprise
IBM Corp
Information Services Group, Inc. (ISG)
Internet Security Alliance
Lockheed Martin Corporation
Microsoft Corporation
Novar
OPOWER, Inc
ProSumerGrid
Sharper Shape Inc
SparkCognition
SPIDA Software
Talon Aerolytics, Inc
Tendril

Insurance and Risk Management

AEGIS Insurance Services, Inc
Aon Global Power
Nuclear Electric Insurance Limited
Protiviti, Inc.

Law and Legal Services

Akin Gump Strauss Hauer and Feld, LLP
Alston and Bird LLP
Baker Botts L.L.P.
Balch and Bingham LLP
Ballard Spahr LLP
Borden Ladner Gervais LLP
Bracewell LLP
Carmen L Gentile, PLLC
Chapman and Cutler LLP
Choate, Hall and Stewart LLP
Crowell and Moring LLP
Davis Wright Tremaine LLP
Day Pitney LLP
Dentons US LLP
Dorsey and Whitney LLP

Law and Legal Services (continued)

Faegre Baker Daniels, LLP
Gibson Dunn and Crutcher
Harkins Cunningham LLP
Hogan Lovells US LLP
Holland and Knight LLP
Hunton and Williams LLP
Husch Blackwell LLP
Jenner and Block LLP
KandL Gates LLP
Loeb and Loeb LLP
McCarter and English, LLP
McGuireWoods LLP
Michael Best and Friedrich LLP
Milbank, Tweed, Hadley and McCloy LLP
Morgan, Lewis and Bockius LLP
Osborn Maledon P.A.
Parker Poe Adams and Bernstein, LLP
Pegasus Global Holdings, Inc.
Perkins Coie LLP
Pillsbury Winthrop Shaw Pittman LLP
Robin M. Nuschler, Esq.
Schiff Hardin LLP
Sidley Austin LLP
Skadden, Arps, Slate, Meagher and Flom LLP
Steptoe and Johnson, LLP
Stikeman Elliott LLP
Stinson Leonard Street LLP
Stoll Keenon Ogden PLLC
Taft Stettinius and Hollister LLP
Troutman Sanders LLP
Van Ness Feldman, LLP
Vinson and Elkins LLP
White and Case LLP
Wilkinson Barker Knauer LLP
Winston and Strawn LLP
Womble Carlyle Sandridge and Rice, LLP
Wright and Talisman, P.C.

Maintenance and Construction

Disaster Resource Group
Stanley Tree Service, Inc.

Management Consulting and Services

Abengoa
Accenture
Arcadis U.S., Inc.
Bain and Company, Inc
BRG, LLC
Capgemini
Charles River Associates
Concentric Energy Advisors, Inc.
Davies Consulting LLC
DNV GL Energy Services USA
DuPont Sustainable Solutions
E Source

EHS Partners, LLC

Management Consulting and Services (cont'd)

Enovation Partners, LLC

FTI Consulting, Inc.

Fugro ROAMES Pty Ltd

Heidrick and Struggles

McKinsey and Co

Motive Power Inc.

Oliver Wyman

PowerPlan, Inc.

RHR International LLP

Russell Reynolds Associates, Inc.

Schneider Electric

ScottMadden, Inc.

Spencer Stuart

Strategyand

Tata Consultancy Services

Unmanned Experts Inc.

Marketing, Advertising and Public Relations

Flynn Wright Inc

Shelton Group

Tenaska Marketing Ventures

Metering, Communications and Security

Aclara

Brooks Utility Products

CS Week

Honeywell Elster

ITRON, Inc.

Landis+Gyr Inc.

maslansky + partners

Protech

Sensus

Silver Spring Networks, Inc.

Trilliant Inc.

Waterfall Security Solutions

Power Equipment, Controls, Engineering

ABB Inc.

Altec Inc.

Babcock and Wilcox Company, The

Cargill, Inc.

CTC Global Corporation

DandD Power Inc

Day and Zimmermann

Eaton Corporation

GE Power

General Cable Corporation

Lindsey Manufacturing Co.

MacLean Power Systems

Milwaukee Tool

Mitsubishi Electric Power Products, Inc.

Mitsubishi Heavy Industries America

Nexans High Voltage USA Inc.

Northline Utilities LLC

Orr Protection Systems

Power Equipment, Controls, Engineering (cont'd)

Osmose Utilities Services, Inc.

Schweitzer Engineering Laboratories, Inc. (SEL)

Siemens Energy, Inc.

TPI Corporation

Wartsila North America, Inc.

WESCO Distribution Inc.

Renewable Energy

American Water

Innovari

JLM Energy

Murray Energy Corporation

Philips Lighting Co

Stem, Inc.

TerraForm Power

Varentec LLC

Wholesale Distribution

Anixter Inc.

Other

ARCOS, Inc.

Cool-eez, LLC

Customer Connexx

Recurrent Energy

Safety Margin LLC

Unipart Expert Practices

Associate Membership

EI Associate Membership is designed for firms that have an interest in advancing the development of the electric power industry. These firms may provide goods and services to the industry, but may not be engaged in the generation, transmission, distribution, brokerage, or sale of electricity. Associate membership helps firms to better know and understand the industry, the people, and key issues.

Annual dues are based upon the annual revenue of the firm, and begin at \$4,000.

Please note that the meetings listed in this catalog reserve the right to conduct occasional executive sessions, open only to electric utility personnel.

All applications for Associate membership are reviewed and approved by the EI Board of Directors.

For more information, visit our Website at <http://www.eei.org/about/members/associates/>.

April 2019



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