Electric Vehicle Sales: Facts & Figures

More than 1.18 million electric vehicles are on the road in the U.S. as of March 31, 2019.

Total EV sales for 2018 were up 81% compared to 2017.

Source: InsideEVs.com and HybridCars.com
**KEY FACTS**
- In Q1 2019, more than 61,000 EVs were sold in the U.S.
- Q1 2019 sales increased 10% over Q1 2018 sales.

**MARKET SHARE (PERCENT OF ALL CARS SOLD)**
- EV market share grew to 1.8% in March 2019, up from 1.6% in March 2018.
- EV market share is growing but still represents a tiny fraction of all cars in the U.S.
- EV sales as a fraction of all new car sales were 1.5% in Q1 2019.
**KEY FACTS**

- The top 5 EV models account for nearly 60% of total EV sales.
- Eight new EV models are expected in 2019.

### TOTAL EV SALES BY AUTOMAKER

<table>
<thead>
<tr>
<th>Automaker</th>
<th>Cumulative Number of EVs Sold</th>
</tr>
</thead>
<tbody>
<tr>
<td>Tesla</td>
<td>381,190</td>
</tr>
<tr>
<td>General Motors</td>
<td>211,587</td>
</tr>
<tr>
<td>Nissan</td>
<td>139,231</td>
</tr>
<tr>
<td>Ford</td>
<td>114,321</td>
</tr>
<tr>
<td>Toyota</td>
<td>99,950</td>
</tr>
<tr>
<td>BMW</td>
<td>85,888</td>
</tr>
<tr>
<td>Fiat Chrysler</td>
<td>69,702</td>
</tr>
<tr>
<td>Volkswagen</td>
<td>46,211</td>
</tr>
<tr>
<td>Honda</td>
<td>42,231</td>
</tr>
<tr>
<td>Hyundai-Kia</td>
<td>35,318</td>
</tr>
<tr>
<td>Daimler</td>
<td>19,258</td>
</tr>
<tr>
<td>Volvo</td>
<td>9,841</td>
</tr>
</tbody>
</table>

Source: InsideEVs.com and HybridCars.com

**KEY FACTS**

- General Motors EV sales have surpassed the 200,000 cap for the federal tax credit. The credit will begin to phase out in April 2019.
- Tesla, GM, and Nissan account for 62% of the 1.18 million EVs sold.
**KEY FACTS**

- Global EV sales totaled about 2.1 million for 2018, an increase of 64% compared to the total sold in 2017.
- 2018 EV sales increased 79% in the U.S., 78% in China, and 34% in Europe compared to 2017.
- U.S. EV sales represented approximately 17% of global EV sales in 2018.

Questions or comments? Contact Kellen Schefter at kschefter@eei.org or Michelle Zaccagnino at mzaccagnino@eei.org